



Belden is a leader in end-to-end cable, connectivity and networking solutions that enable organizations to effectively deliver essential products and services in the world's most demanding environments. It has approximately 6,600 employees, and provides value for industrial automation, enterprise, education, healthcare, entertainment and broadcast, sound and security, transportation, infrastructure, consumer electronics and other industries. Belden has manufacturing capabilities throughout Asia, North America and Europe and a market presence in nearly every region of the world. Belden was founded in 1902, and today is a leader with some of the strongest brands in the signal transmission industry. For more information, visit [www.beldenapac.com](http://www.beldenapac.com).

### **Director, M&A and Strategy, Asia Pacific - Hong Kong / Singapore**

- Execute and coordinate strategic growth plan for APAC and execute on M&A&D lifecycle to advance strategy. Viewed as trusted advisor by business units as well as corporate functions
- Develop and implement M&A strategy and identify and cultivate potential M+A targets within APAC
- Manage the deal process, including: generating and analyzing opportunities, organizing and conducting due diligence reviews, developing deal terms, performing negotiations, contract
- Nurturing and managing relationships with third parties that will facilitate business growth
- Manage the initiation of the integration plan and seamless transition from deal team to integration team
- Providing Strategic insight into viable growth opportunities, initiating challenging and developing ideas: a) coordinating and influencing cross-functional team members (i.e. Finance, legal, marketing, R&D), motivating them to work together to screen and develop opportunities and propositions that meet each business' growth criteria. b) Identifying and assessing candidates for licensing or acquisition opportunities
- Conduct or lead negotiations, along with other functions in the company, e.g. legal function
- Continually improves processes and metrics related to deal lifecycle management, including funnel management and integration, partner with all functions and business units to advance

### **Requirements:**

- Bachelor Degree major in Industrial engineering, mechanical engineering, electronic engineering, or industrial automation, with MBA strongly preferred
- Minimum 10 years successful experience in handling M&A&D and Due Diligence, min 3 projects in Asia, strategy development experience
- Be able to successfully develop and manage dynamic and complex partnership and communicate effectively with senior management

- Can be counted on exceeding goals successfully/ Is able to write clearly and succinctly in a variety of communication settings and styles; can get messages across that have the desired
- Have ability to combine financial modeling and strategic thinking and represent the company to external stakeholders including target management, bankers, etc. as well as to internal cross functional teams
- Have a track record of delivering high-impact outcomes for business through cross-functional teams, business unit leadership or functional excellence
- Have clearly demonstrated capability to develop strategic plan for the region and to identify and execute deals, partnerships and activities in support of this plans
- Fluent in English , Mandarin and Cantonese

Interested applicants please **email** your detailed resume, current and expected salary and contact numbers to: [asiapacific.hr@belden.com](mailto:asiapacific.hr@belden.com)

*We regret that only short-listed candidates will be notified.*